

**DeAnza College**

Course: Business/Para 18, Business Law  
 Texts: *Essentials of Business Law*, Beatty etc, Thomson, Southwest Pub, (Required)  
*Guide to Business Law*, Gough, Kendall Hunt Pub. 2nd ed (Recommended)  
 Instructor: Michael Gough  
 Office: F51a, 10-11 M/W, 1:15-2:15 – T/R  
 Telephone/email: 408 864-8622, [goughmichael@fhda.edu](mailto:goughmichael@fhda.edu)  
 Website: <http://faculty.deanza.edu/goughmichael/>

**Description:**

The American legal system and laws applicable to business emphasizing contract and sales laws, the impact of the legal system on business and ethical considerations in the business environment. See Website for extended course description.

**Grading:**

|                       |                   |          |          |         |  |
|-----------------------|-------------------|----------|----------|---------|--|
| Midterms: (3X100)     | 300               |          |          |         |  |
| Homework/In Class/Web | 120 (approximate) |          |          |         |  |
| Final                 | 100               |          |          |         |  |
| Drop One Exam         | <u>(100)</u>      |          |          |         |  |
| Total                 | 420               |          |          |         |  |
| A – >90%              | B – >80%          | C – >70% | D – >60% | F < 59% |  |

**Course Expectations/Requirements:**

This course is designed to expose the student to the basic aspects of business law. The focus is on risk and return that an enterprise and individuals face in dealing in everyday business situations. The course requires a substantial amount of reading and writing. Learning to apply the law and looking at both sides of an issue from a business perspective is paramount in this course. It is expected that the student attend all sessions. If one is missed it is up to the student to get the information from fellow students or from the instructor at a mutually agreed upon time. Because it is rare in business that individuals work alone, and the ability to work with others is an important skill, there is a substantial amount of group work in the class that is graded. Therefore come to class and prepare to be an engaged, active learner. Some of the sessions will be online where you will be required to log-on to the class website during the session and respond to questions posed in the class. This will be explained in detail the first week.

**General Topics – (including ethics in each topic)**

Legal History/Overview  
 Classifications of Law  
 Constitutional Law and the Hierarchy of Law  
 Business Torts  
 Contracts (Formation, Elements, Form, Performance, Remedies)  
 Sales  
 Intellectual Property  
 Agency

**Policies:**

**All exams must be taken at the scheduled time and date. There are no makeup exams for any reason, however, one exam is dropped. All work must be turned in on time; late assignments are not accepted for any reason. In class group work cannot be made up. If you find that regular attendance is a challenge, it is suggested that you take the Distance Learning Class, where there is a greater writing requirement but the attendance requirement is minimized.**

Cheating and disruptive behavior will not be tolerated and are dealt with in accordance with the DeAnza policies set forth in the course catalogs and schedules.

| Date     |         | Description  | .. | Reading                                      | Written Assignments                     |
|----------|---------|--|----|--|---|
| Week of: |         |  | .. | G- Guide to Bus Law,<br>T - Intro to Bus Law | Exercises and Key Terms<br>from Guide   |
| 1/5/15   | 1/7/15  | <i>Intro to Law , Classification, Philosophy and Ethics</i>  | .. | T- Ch 1-2, G - Ch 1-2                        |   |
| 1/12/15  | 1/14/15 | <i>Courts, Civil Disputes, Constitution --</i>   | .. | T - Ch 3-4 G Ch 3-4                          |   |
| 1/19/15  | 1/21/15 | <i>Holiday 1/20, Admin, Torts, Crimes, Intl, Review</i>  | .. | T Ch 5-7, G - Ch 5-6                         | Ex Ch 3,4 - WSJ & Key<br>Terms due 1/21 |
| 1/26/15  | 1/28/15 | <b>Exam 1/28</b>   | .. | T Ch 8                                       |   |
| 2/2/15   | 2/4/15  | <i>Contracts - Agreement, Consideration --</i>   | .. | T Ch 9-11 G Ch 7-9                           |   |
| 2/9/15   | 2/11/15 | <i>Contracts Leg/Cap---</i>  | .. | T - Ch 12-13 G Ch 10                         | Ex Ch 6, 9, Key Terms WSJ<br>due 2/18   |
| 2/16/15  | 2/18/15 | <i>Contracts - Writing/3rd Party, Review -- Holiday 2/17</i>   | .. | T - Ch 14-15, G Ch 11                        |   |
| 2/23/15  | 2/25/15 | <b>Exam 2/25</b>   | .. | T - Ch 16, G Ch 12                           |   |
| 3/2/15   | 3/4/15  | <i>Performance/ Remedies/Sales</i>   | .. | T- Ch 17-18 G Ch 12-13                       |   |
| 3/9/15   | 3/11/15 | <i>Agency/Employment, Review -- Exam 3/11</i>  | .. | T - 27-28,33, G Ch 14                        | Key Terms due 3/9                       |
| 3/16/15  | 3/18/15 | <i>Review and Updates</i>  | .. |  |   |
| 3/23/15  |         | <b>Web Class 3/23 Final Wed 3/26 11:30AM</b>   | .. |  |   |
|          |         | Web Discussions (Cyberclass), go to <a href="http://faculty.deanza.fhda.edu/goughmichael/">http://faculty.deanza.fhda.edu/goughmichael/</a><br>Recent Discussion, login, answer Business Law 11AM web question #1 – Class does not physically meet on Cyberclass (web discussion) days |    |  |   |
|          |         | <i>Note: Schedule may be changed by instructor - there will always be at least two academic days warning of test date change</i>   |    |  |   |
|          |         | Exams must be taken at scheduled dates, no late work accepted  |    |  |   |
|          |         | Michael Gough, Office F51a, 408 864-8622, <a href="mailto:goughmichael@fhda.edu">goughmichael@fhda.edu</a>   |    |  |   |

*Incomplete grades are only available under the following conditions: The student has done ALL of the work in the course and cannot take the final exam because of an emergency (verifiable illness, family death, car accident etc). If the issue arises prior to the date for withdrawal, then the student WILL TAKE A W GRADE. If it occurs after the withdrawal date and ALL work in the course has been completed and a verifiable emergency has taken place, then an incomplete grade can be given. Please note, these are exceedingly rare.*

*If you wish to take this course as a pass/no pass option it is entirely your responsibility to sign up for the option within the requisite time outlined on the DeAnza website. The instructor has no authority or ability to change a graded course to a pass/no pass course; it is entirely the responsibility of the student.*

*Once you have indicated your enrollment in the class and completed the orientations, it is your responsibility to keep up with the work and drop the course if you determine you cannot keep up.*

*Note to students with disabilities: If you have a disability-related need for reasonable academic accommodations or services in this course, provide (name of Instructor) with a Test Accommodation Verification Form (also known as a TAV form) from Disability Support Services (DSS) or the Educational Diagnostic Center (EDC). Students are expected to give five days notice of the need for accommodations. Students with disabilities can obtain a TAV form from their DSS counselor (864-8753 DSS main number) or EDC advisor (864-8839 EDC main number)*